**Wind and Solar SPP Solicitation 2016 –**

**Request for Qualification (RFQ)**

**for**

**Commercial Operation of Wind and Solar Small Power Projects**

**FEBRUARY 2016**

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# Definitions and Interpretation

In these Instructions and each Annex, capitalized terms have the meanings given to them in The Electricity (Development of Small Power Projects) Rules, 2016 (“SPP Rules”) and the Standardized Power Purchase Agreement (“SPPA”), and as set forth below. Also, these Instructions and Annexes should be read together with the Wind and Solar SPP Solicitation 2016 Concept Paper.

|  |  |
| --- | --- |
| **Term**  | **Meaning or Cross Reference** |
| Solicitation | “Solicitation” refers to the competitive bidding process for commercial operation of Small Power Producers utilizing wind or solar power technology. It includes a Request for Qualification, identification of Qualified Bidders, a Request for Proposals from Qualified Bidders, and identification of Successful Bidders. |
| Small Power Producer or Small Power Project (SPP) | “Small Power Producer” or “Small Power Project” means an entity generating electricity in the capacity between one hundred (100) kW up to ten (10) MW using Renewable Energy, fossil fuels, a cogeneration technology, or some Hybrid System combining fuel sources mentioned above and either sells the generated power at wholesale to a Distribution Network Operator or at retail directly to a Customer or Customers. An SPP may have an installed capacity greater than ten (10) MW but shall only export power at the Interconnection Point not exceeding ten (10) MW. |
| Request for Qualification (RFQ) | “Request for Qualification” (“RFQ”) refers to the invitation for Candidates to seek qualification to bid for tendered wind and solar small power project with capacity from 1MW to 10MW, as outlined in these Instructions and Annexes. |
| Procuring Entity | The “Procuring Entity” for the Solicitation is the Distribution Network Operator (“DNO”).  |
| EWURA or the Authority | The “Authority” is the Energy and Water Utilities Regulatory Authority of Tanzania (“EWURA”), established by Section 4 of the Energy and Water Utilities Regulatory Authority Act, Cap. 414 of the Laws of Tanzania. |
| Response to Qualification | A “Response to Qualification” is a non-binding proposal by a Candidate to install and operate a small power plant with capacity above 1MW up to 10MW using wind or solar technology or a hybrid system as prescribed in the SPP Rules based on the terms and conditions listed in the RFQ and RFP. Specifically, a “Response to Qualification” must take the form of a properly completed and submitted Qualification Questionnaire, attached as Annex 1 of the RFQ. |
| Distribution Network Operator (DNO) or Off-Taker | “Distribution Network Operator” (“DNO”) means a distribution network operator responsible for the operation of a distribution network at 33 kV or below. |
| Candidate or Bidder | A “Candidate” or “Bidder” is a Person or entity responding to the RFQ by submitting a Qualification Questionnaire. “Candidate” also includes a “Candidate Entity” which may be a group of Persons in the form of a consortium, joint venture, or and special purpose vehicle (SPV) of similar structure. |
| Bid Price or Unit Price | The “Bid Price” or “Unit Price” means the per-unit (kWh) price fixed for the term of a PPA, at which a Successful Bidder proposes to sell electricity from a wind or solar SPP above 1MW up to 10MW to the DNO. |
| Qualified Bidder | A “Qualified Bidder” is a Candidate whose Qualification Questionnaire passes initial review by the Electricity Infrastructure Procurement Committee (“EIPC”), falls within the solicited capacity, and that the EIPC plans to invite to submit a binding Project Proposal in response to a Request for Proposals. |
| Request for Proposals (RFP) | The “Request for Proposals” will follow the RFQ and will be open only to Qualified Bidders who will be invited to submit binding Project Proposals for the 1MW to 10MW capacities.  |
| Project Proposal | A “Project Proposal” is a binding offer by a Qualified Bidder to install and operate a small power plant using wind or solar technology or a hybrid system as prescribed in the SPP Rules based on the terms and conditions listed in the Request for Proposals and the Qualified Bidders subsequent bid.  |
| Electricity Infrastructures Procurement Committee (EIPC) | “EIPC” is the Committee established under Regulation 4 of Electricity (Establishment of EPIC) Regulations 2015.  |
| Successful Bidder | A “Successful Bidder” is the Qualified Bidder whose binding Project Proposal the EIPC approves for the Procuring Entity to pursue. |
| Main Grid | “Main Grid” means the interconnected electricity transmission network of Mainland Tanzania, to which the largest cumulative capacity of electricity generating facilities is connected. |
| Isolated Mini-Grid | “Isolated Mini-Grid” means an electricity transmission and distribution network physically isolated from the Main Grid. |
| Standardized Power Purchase Agreement (SPPA) | “Standardized Power Purchase Agreement” (“SPPA”) means the power purchase agreement entered between the DNO as Buyer and the SPP as Seller for the sale of electric power. |
| Interconnection Point | “Interconnection Point” means the location of the main meter (that measures and records the exchange of electricity) where the SPP/Seller’s facility electric output line or electric system feeds into the electric system to which it delivers power at 33 kV or below, whether owned by the DNO/Buyer or another entity, and is the point at which the DNO/Buyer or another entity assumes ownership or wheeling responsibility for the power received and measured by the main meter. |
| Contracted Capacity | The export capacity of the generating facility not exceeding the limit declared for Small Power Producer facilities. |
| Interconnection Facilities | All the facilities to be constructed by or for the Bidder to connect the small power project in a specified distance to the Interconnection Point of the grid substation. |

# Second Generation SPP Framework

The Government of Tanzania (“GoT”) recognizes that renewable energy sources – including hydro, biomass, biogas, geothermal, wind, and solar – can increase and diversify the supply of electricity in Tanzania, while also presenting opportunities for increasing income and generating employment.

In 2008, the Energy and Water Utilities Regulatory Authority of Tanzania (“EWURA” or “the Authority”) promulgated Rules and Guidelines for development of small power projects ranging from 100 kW up to 10 MW (the “SPP Framework”) to capitalize on renewable energy opportunities.

In 2014, pursuant to section 19(2) of the EWURA Act, EWURA consulted stakeholders and prepared the Second Generation SPP Framework designed to respond to challenges identified during implementation of the First Generation SPP Framework and thereby further improve the conditions for small power project investments in Tanzania. The Second Generation SPP Framework covers the development of small hydro, biomass, wind, and solar energy projects of capacity ranging from 100kW up to 10MW, and is based on two approaches: a Renewable Energy Feed-in Tariff (“REFIT”) approach for small hydro and biomass (not grown-biomass energy plantation) projects ranging from 100kW to 10MW; and a competitive bidding approach for wind and solar projects ranging from 1MW to 10MW.

Tendering of wind and solar small power projects will be conducted primarily through a Request for Qualification, identification of Qualified Bidders, a Request for Proposals, and selection of Successful Bidders. This RFQ constitutes the first stage of competitive bidding.

# Request for Qualification

The Electricity Infrastructures Procurement Committee (“EIPC”) hereby invites developers who have the necessary qualifications as set forth in this RFQ to be pre-qualified to bid on a first round of 100 MW for commercial operation of small power projects with capacity from 1MW to 10MW using wind or solar power generation technologies or hybrid systems, and to sell the output electricity to a Distribution Network Operator (“DNO”) under a fixed-price SPPA for a term of (25) twenty-five years.

The proposed small power projects shall involve:

1. Installation of generating capacity;
2. Procurement and Construction of Interconnection Facilities to inject at the Interconnection Point, the electricity generated to the Main Grid or Isolated Mini-Grids owned and operated by a DNO. The DNO shall provide the EPC tender document for the interconnector which conforms to the best technical specification and compliance with National and International standards and;
3. Operation and maintenance of both the generating units and Interconnection Facilities.

Whether a Candidate has such qualifications will be determined through the evaluation process described in Section 6 of this RFQ. Qualified Bidders will be notified of their eligibility to submit a binding Project Proposal for 1MW to 10MW facilities. Only Qualified Bidders will be eligible to bid at the Request for Proposal stage.

**RFQ Instructions**

# Key Information for Candidates

##  Solicited Capacity

The EIPC hereby seeks Responses to Qualification for grid-connected wind and solar small power projects. The nominal capacity to be awarded in this first bid round for connection to the Main Grid will be announced during the RFP stage. For Isolated Mini-Grids, solar and wind small power project capacity will be tendered where the DNO has identified unmet existing or future demand, and in an amount commensurate with existing or planned substation capacity. In areas where there are existing generation facilities using fossil fuels, Bidders may be allowed to substitute up to 75% of the DNO’s existing operational generating capacity at any instance of time subject to the provisions of the Grid Code about safe dispatching of power and operation of the balancing fossil fuel power plants.

##  Eligible Locations

### Projects are proposed to be located nearest to an existing substation to minimize the cost of interconnection facilities. However, projects may be proposed at a reasonable distance from the existing substation depending on the findings of areas with good solar irradiations and sufficient wind speed. The Interconnection Point, i.e. location of the main meter, shall be at the small power project’s facility. Therefore, costs for interconnection facilities will be borne by the Preferred Bidder and will be included in the Bid Price. The chart below shows ownership and responsibilities for construction and Operation and Maintenance (O&M) of interconnection facilities.





### Candidates should refer to Annex 2 (Existing and Future Transmission System Information) for eligible locations and recommended Interconnection Points on the existing transmission network. To assist Bidders in identifying eligible and preferable locations for small power projects, Annex 2 provides transmission system information, together with planned system expansion. Annex 2 also indicates upper limits for additional generation capacity that may be injected at existing substations.

##  Land Rights

### The Candidate must have either secured land rights that clearly demonstrate it has control over the site(s) and related interconnection corridor, or reasonably expects to acquire land rights for the project, and that the site is suitable for an SPP.

### If the proposed small power project will comprise an expansion project at an existing facility, the Candidate must describe the proposed shared facilities arrangements, key parties, and commercial terms.

##  Applicable Power Purchase Agreements

### Qualified Bidders later will be required to submit with their binding Project Proposals a signed declaration accepting the terms of the applicable Standardized SPPA, either for Main Grid-connected small power projects or for those connected to Isolated Mini-Grids owned and operated by the DNO. The current version of the SPPA is posted on the website www.ewura.go.tz and is included in Annex 3 of this RFQ.

### The Authority and DNO recognizes that certain features of the SPPA published at www.ewura.go.tz may need to be modified to reflect the actual configuration of a small power project, and expects the Candidate to recommend necessary modifications only to the extent required to set out the information called for in the SPPA.

### The Authority and DNO recognize that certain provisions of the SPPA may be amendable to improvement for this, or any future, Solicitation. Candidates are invited to identify potentially challenging SPPA provisions, and to suggest potential improvements. The Authority and DNO emphasize that Candidates’ comments should be narrowly tailored to identify only those provisions that would prevent the Candidates’ future submission of a binding Project Proposal, and should propose improvements to resolve such concerns. The Authority and DNO will consider such tailored feedback, but assume no obligation or responsibility to amend the SPPA.

### Candidates should note that the Government of Tanzania expects investors to assume commercial risks in developing SPPs. Thus, Government Guarantee is not offered in this program.

##  Facility Configuration

### Candidates are invited to select and offer their own configuration for the SPP including generating unit sizes, layout, and technology. The DNO has no preference for the particular wind or solar technology adopted, provided that the technology is proven for grid-connected applications. Candidates should make technology selections considering the evaluation criteria adopted in this RFQ, including the importance to the DNO of the cost of electricity and the availability of the SPP output.

### Successful Bidders ultimately will be responsible for designing, engineering, procuring equipment, and constructing the facility. All performance risks for constructing and bringing the facility into commercial operation will be borne by the Bidder.

1. The capacity of any wind or solar power station will be limited to a maximum of 10 MW nominal capacity contracted for purchase by the DNO, although the total installed capacity may exceed 10 MW and excess power may be for own use or may be wheeled through the public electrical network to an eligible customer.

# Qualification Submissions

##  Requirements

### To be eligible to bid on the first round for wind and solar small power projects, Candidates must be Qualified Bidders. No binding Project Proposal will be accepted from a Candidate that has failed to comply with these requirements and been listed by EIPC as a Qualified Bidder pursuant to the evaluation process set forth in these Instructions.

### To be Qualified, each Candidate must complete and submit to EIPC the Qualification Questionnaire attached to this RFQ, comprising:

#### Form 0 – Candidate Contact Information

#### Form 1 – Project Development Consortium Information

#### Form 2 – Candidate Project Development Experience Solar Power Plant/Wind Farm

#### Form 3 – Proposed Construction Site Location and Description for Wind or Solar Project

#### and provide all information requested therein. Each Qualification Questionnaire must be signed, in the manner designated at the end of the Candidate Contact Information Form-0, by an individual who has the legal authority to bind the Candidate on whose behalf that person is signing.

### If any information provided by a Candidate becomes inaccurate, the Candidate must immediately notify EIPC and provide updated, accurate information in writing. Candidates may deliver written updates in person or sent via mail to the following address (other means of transmission, including facsimile or email, will not be accepted):

<EIPC Secretariat at DNO physical and mailing address>

##  Submission Procedures

### The Qualification Questionnaire may be downloaded at the DNO website at <www.tanesco.co.tz>. Completed Questionnaires must be submitted no later than <Date>.

### Each Candidate shall submit to EIPC five (5) hardcopies and one (1) electronic copy in PDF format of completed Questionnaires in a sealed envelope. Completed questionnaires may be delivered in person or sent via mail (other means of transmission, including facsimile and e-mail, will not be accepted):

 < EIPC Secretariat at DNO physical and mailing address >

###  EIPC may refuse to grant Qualification status where the requested information and materials are not provided. There is no appeal from a denial due to an incomplete application; however, the Candidate will be informed which documents or information are required to complete the application and shall be permitted to resubmit a complete application.

### The list of Qualified Bidders for the first bid round will be posted on the DNO website at <www.tanesco.co.tz> by <Date>.

### Candidates receiving a determination of “Not Qualified” will be notified by mail of their status.

##  Strict Compliance Required

Candidates are cautioned to submit Qualification Questionnaires in strict accordance with the RFQ. A Qualification Questionnaire that does not comply with these Instructions or Annexes will not be considered for further processing. Candidates shall quote data in the manner specified in these Instructions and the relevant Annexes.

##  Accuracy Required

Each Qualification Questionnaire must set forth information that is complete, accurate, and sufficiently detailed to respond fully to this RFQ. Such information must be sufficiently detailed to allow EIPC to confirm unequivocally all representations made by the Candidates in its proposal. It is the Candidates responsibility to provide documentation meeting these standards, and EIPC will not be under any obligation to request additional documentation if the submitted documentation is insufficient in the EIPC’s judgment.

##  Authentication

The Qualification Questionnaire is to be prepared by the Candidate or its agents and authenticated by signature of an officer or other agent authorized to sign on behalf of the Candidate.

##  Evaluation Fee

Nofee will be charged for evaluating a Qualification Questionnaire.

##  Bid Security

No security is required to be posted with a Qualification Questionnaire.

##  Multiple Proposals

### A Candidate may submit multiple bids for projects to be developed in the same site or several projects at various locations as long as the cost of interconnection and the required system upgrade to accommodate the interconnection are factored in a bid price, provided that, bids from such developer shall not exceed 30% of the total declared procurement capacity.

### Each Qualification Questionnaire must be submitted individually in accordance with the Submission Procedures. Each Response to Qualification will be evaluated separately on its own merits.

##  Receipts

At the time of delivery of a Qualification Questionnaire, EIPC will issue a receipt for that delivery. EIPC will also post on the official website <www.tanesco.co.tz> a list of all Candidates after the Qualification Deadline passes.

# Qualification Evaluation

## Qualification Criteria

### The key criteria for passing Qualification evaluation are whether the Candidate:

### Possesses technical capability to develop a wind or solar power project;

### Demonstrates financial solvency and commercial good standing; and

### Possesses land control and zoning approvals for a proposed project site or clearly demonstrates indication how land control and zoning approvals are reasonably expected to be achieved.

### Specifically, the Qualification Questionnaire will be evaluated on the following bases:

* **Form-1:** Project Development Consortium Information

*Candidate must provide contact information about the lead sponsor and any consortium members for project development, respective financial solvency/strength, experience with wind and/or solar project development in Tanzania, and current related/ unrelated investments in Tanzania.*

* **Form-2:** Candidate Project Development Experience for Solar Power Plant or Wind Farm

*Candidate and partner(s) must demonstrate a minimum level of previous national or international experience in designing and building at least two wind or solar projects of capacity > 100 kW. Questions in Form-2 are pass/fail.*

* **Form-3:** Proposed Construction Site Location and Description for Wind or Solar Project

*Candidates who already have identified a construction location may provide all or partial information about the proposed wind or solar project site to demonstrate their level of readiness to construct a Solar or Wind facility.*

*The minimum information required is the developer’s intended bid capacity and number of facilities. On Form-3, Candidates must complete only section A to be qualified to proceed with the evaluation.*

##  Electricity Infrastructure Procurement Committee (EIPC)

###  EIPC will be convened by the Procuring Entity and will complete all phases of the evaluation process on behalf of the DNO and report findings with its recommendations for action by the DNO.

### At the first opening session, EIPC will open all Qualification Questionnaires. Promptly after that opening, the DNO will post on the website <www.tanesco.co.tz> the number of proposals received.

### Following the first opening session, EIPC will evaluate the Qualification Questionnaires for compliance with the Solicitation procedures and requirements and for meeting threshold levels of proposal quality.

### Individuals on EIPC or acting under its direction may be nominated to review aspects of a Qualification Questionnaire within that individual’s discipline and propose a pass/fail recommendation for adoption by EIPC. The review of aspects of each Qualification Questionnaire will be allocated by discipline. Reviewers will be aware of all information within a Qualification Questionnaires under review.

### Reviewers will not disclose or discuss the Qualification Questionnaires under their review with other reviewers until all reviews of a Questionnaire have been completed and submitted to the EIPC.

### Based on the findings during the review of Qualification Questionnaires, the EIPC will recommend to the DNO in writing those Candidates that should be Qualified and invited to submit binding Project Proposals. The EIPC recommendation to the DNO will contain as attachments the completed review sheets and other records of the EIPC supporting its recommendation. All final determinations will be made in writing or by resolution by an appropriately authorized Person or Persons on behalf of the EIPC, but may be reviewed and rejected by the DNO within fifteen (15) business days.

### The DNO will prepare a written report stating whether it endorses the EIPC’s recommendation and a brief statement of the grounds for its endorsement or rejection.

### Following the evaluation of Qualification Questionnaires, the EIPC will announce Qualified Bidders.

### The EIPC will notify the shortlisted Qualified Bidders via electronic mail and post the shortlist on the website <www.tanesco.co.tz> on the relevant date specified in the Solicitation Schedule.

##  Records of Proceedings

### All determinations of the EIPC in connection with the Solicitation shall be in writing and accompanied by a brief statement of the facts and analysis upon which such determination is based and may incorporate other documents and information by reference.

### Minutes of all proceedings of the EIPC and the DNO in connection with the Solicitation will be prepared and kept in the records and archives of the DNO.

### The EIPC may record and publish the names of Candidates, the presence or absence of the requisite documentation, or such other details as the DNO, at their discretion, deem to be in the public interest.

### EIPC reserves the right to rescind any candidate’s pre-qualified status if it is determined that the facts provided by the Candidate are inaccurate. The EIPC requires at least thirty (30) days to process written Questionnaires.

##  Appeals

### Where a timely and completed Questionnaire results in a “Not Qualified” status, an appeal can be made. The Candidate may file a completed letter of appeal to Public Procurement Regulatory Authority (PPRA).

### Unless a timely appeal is filed, the Candidate waives any and all rights to challenge the decision of the EIPC, whether by administrative process, judicial process or any other legal process or proceeding.

### The letter of appeal must include a written statement specifying in detail each and every one of the grounds asserted for the appeal. The letter of appeal must be signed by an individual authorized to represent the Candidate, and must cite the relevant section of the RFQ or Form on which the appeal is based. In addition, the Candidate must specify facts and evidence sufficient for PPRA to determine the validity of the appeal.

### Appeals or notices of appeals made orally (e.g., by telephone) will not be considered. Letters of appeal must be delivered to:

<PPRA Address>

### If the Candidate files a complete and timely letter of appeal, a review of the appeal shall commence as soon after receipt of the request as practicable. The review shall be an informal process conducted by PPRA or its designee and will be based upon the information submitted by the Candidate in its letter of appeal and the requirements of this RFQ. The Authority will notify the Candidate in writing of its decision at the conclusion of the review. The decision of PPRA is final. The date for submission and opening of bids for a specific project will not be delayed or postponed to allow for completion of an appeal process.

# Competitive Bidding Schedule

The SPP Competitive Bidding process is expected to proceed along the following timeline, beginning with announcement of the RFQ:

|  |  |  |
| --- | --- | --- |
| **Time** |  **(mos.)** | **Event** |
|  | 0 | Announcement of Request for Qualification  |
| +45 days | 1.5 | Deadline for submission of completed Qualification Questionnaires |
| +1 month | 2.5 | Posting of list of Qualified Bidders on DNO website  |
| + 1 week  | 2.75 | Notification of Candidates that received a determination of “Not Qualified” by mail  |
| + 1 week | 3.0 | Deadline for filing a letter of appeal as response to the “Not Qualified” determination for 1MW to 10MW solar of wind projects. |
| + 2 weeks | 3.5 | Notification of Request for Proposals by Qualified Bidders and issuance of RFP for 1MW to 10MW solar and wind projects |
| + 9 months  | 12.5 | Deadline for submission of binding Project Proposals for solar projects 1MW to 10MW, with First Bid Security Payment |
| + 15 months  | 18.5 | Deadline for submission of binding Project Proposals for wind projects 1MW to 10MW, with First Bid Security Payment |
| + 2 months | 14.5 | Posting of the list of successful Solar Project Proposals on DNO website |
| + 2 months | 20.5 | Posting of the list of successful Wind Project Proposals on DNO website |
| + 2 weeks  | 15 | Deadline for Second Bid Security Payment solar projects |
| + 2 weeks  | 21 | Deadline for Second Bid Security Payment for wind projects  |
| + 6 months | 21 | Deadline for Successful Bidders to submit Successful Bid Withdrawal Form to DNO for solar projects to receive refund pro-rated for withdrawn capacity |
| + 6 months | 27 | Deadline for Successful Bidders to submit Successful Bid Withdrawal Form to DNO for wind projects to receive refund pro-rated for withdrawn capacity |
| + 12 months | 33 | Deadline for commercial operation date (COD) for solar and any remaining refund or loss of Second Bid Security Payment  |
| + 24 months | 51 | Deadline for commercial operation date (COD) for wind and any remaining refund or loss of Security Payment  |

# Terms and Conditions Governing this RFQ

## Reservation Rights of EIPC

The issuance of this RFQ does not constitute an agreement by the EIPC that any subsequent selection process will occur or that any contract will be entered into by the DNO. The EIPC expressly reserves the right at any time to:

* Waive any defect or informality in any submitted Qualification Questionnaire or the procedure set forth in this Request for Qualification;
* Reject any or all Questionnaires;
* Issue a new request for qualifications in lieu of this RFQ;
* Change the pre-qualification requirement(s);
* Change the subsequent selection process; or
* Determine that a bid or bids will not be pursued.

##  Objection to RFQ Terms

### If a Candidate objects on any ground to any provision or legal requirement set forth in this RFQ, the Candidate must, not more than ten (10) days after the RFQ is issued, provide written notice to EIPC setting forth with specificity the ground(s) for the objection. The failure of a Candidate to object in the manner set forth in this paragraph shall constitute a complete and irrevocable waiver of any such objection.

##  Confidentiality

RFQ information may include proprietary or confidential information. The EIPC will take reasonable precautions and use reasonable efforts to protect such information, provided that such information is clearly identified as proprietary or confidential on the page on which it appears. The EIPC reserves the right to release such information to its advisors or consultants for purposes of evaluating and statistical evaluation of data. The EIPC and its agents and consultants will not be liable for any damages resulting from any inadvertent disclosure before, during, or after the RFQ process.

##  No Liability

The DNO will not reimburse any Candidate for any costs or expenses incurred in the preparation or submission of a Qualification Questionnaire. The DNO will not be responsible for any loss or damage resulting from disqualification or loss of any Questionnaire.

##  Due Diligence

Each Candidate shall be deemed to have carefully examined all of the terms, conditions and specifications of this RFQ, and also to have fully informed itself as to all conditions affecting development of the small power project. Failure to do so is at the Candidate’s risk, and no claim will be considered at any time for reimbursement of any expenses incurred as a result of any misunderstanding with regard to the conditions imposed by this RFQ.

##  Grievances

An aggrieved Candidate must lodge with the Public Procurement Appeals Authority any complaint with respect to the EIPC’s action on the Solicitation pursuant to Public Procurement Act. Failure to do so will constitute a waiver of the right to do so.

# Annexes to These Instructions

The following Annexes to these Instructions are incorporated herein by reference:

Annex 1 – Qualification Questionnaire, comprising Forms 0–3

Annex 2 – Existing and Future DNO System Information

Annex 3 – Standardized Power Purchase Agreement

Annex 4 – Distribution Code

Annex 5 – Grid Code

**Annex 1 – Qualification Questionnaire**

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**Form-0: Candidate Contact Information**

|  |  |
| --- | --- |
| Firm Name |  |
| Corporate  | Partnership  | Sole Proprietor |
| **Contact Person**  |  |
| **Address** | Country: | City:  | Postal Code: |
|  | Street: | Number: |
| **E-mail Address** |  |
| If firm is a sole proprietor or partnership list owner(s) of company |
|  |

I, the undersigned, certify and declare that I have read all the answers to this Qualification Questionnaire and know their contents. The matters stated in the Questionnaire answers are true of my own knowledge and belief, except as to those matters stated on information and belief, and as to those matters I believe them to be true. I declare that the foregoing is correct.

Dated: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 Signature

 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Print Name

**Form-1: Project Development Consortium Information**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| # | **Details** | **Lead Sponsor** | **Consortium Member-1** | **Consortium Member-2** |
| 1 | Company Name |  |  |  |
| 2 | Full address of head quarter  |  |  |  |
| 3 | Legal structure |  |  |  |
| 4 | Place of incorporation  |  |  |  |
| 5 | Stock market listed | YES/NO | YES/NO | YES/NO |
| 6 | Full address of Tanzania office, if any  |  |  |  |
| 7 | Name of Authorized Person |  |  |  |
| 8 | Position of Authorized Person  |  |  |  |
| 9 | E- Mail Address  |  |  |  |
| 10 | Telephone number(s) |  |  |  |
| 11 | Company Webpage URL |  |  |  |
|  | **Year**  | **2013** | **2014** | **2015** | **2013** | **2014** | **2015** | **2013** | **2014** | **2015** |
| 12 | Annual Turnover, Million USD |  |  |  |  |  |  |  |  |  |
| 13 | Operating Profit, Million USD |  |  |  |  |  |  |  |  |  |
| 14 | Equity, Million USD  |  |  |  |  |  |  |  |  |  |
| 15 | Outstanding debt, Million USD |  |  |  |  |  |  |  |  |  |
| 16 | Investments in Tanzania, Mill. USD |  |  |  |
| 17 | Number of employees |  |  |  |
| 18 | Permanent staff |  |  |  |
| 19 | Solar PV experience in Tanzania | YES/NO | YES/NO | YES/NO |
| 20 | Wind Farm experience in Tanzania | YES/NO | YES/NO | YES/NO |

**Form-2-Solar: Candidate Project Development Experience Solar Power Plant**

**Note:** Add additional tables. List one project per table only

|  |  |  |
| --- | --- | --- |
| **#** | **Required Information** | **Candidate Response for Project No. 1-Solar** |
| **1** | Project Name |  |
| **2** | Country | Location |  |  |
| **4** | Name of Sponsor -1 | Share % |  |  |
| **5** | Name of Sponsor -2 | Share % |  |  |
| **6** | Name of Sponsor -3 | Share % |  |  |
| **7** | Name of Sponsor -4 | Share % |  |  |
| **8** | Name of O&M contractor |  |
| **9** | Name of EPC contractor |  |
| **10** | Name of lender(s)  |  |
| **11** | Project Development status  | Operational since:  | Under Construction | Financial Close | Project site selected | Planned |
| **12** | Actual services provided by Candidate |  |
| **13** | Candidate’s present role in the project |  |
| **14** | No. Modules |  | Rated Wp per Module  |  | Manufacturer: | Product ID: |
| **15** | No. Inverters |  | Rated kVA per Inverter |  | Manufacturer: | Product ID: |
| **16** | Turnkey investment  | Million USD:  | MW installed: |

**Form-2-Wind: Candidate Project Development Experience Wind Farm**

**Note:** Add additional tables. List one project per table only

|  |  |  |
| --- | --- | --- |
| **#** | **Required Information** | **Candidate Response for Project No 1-Wind** |
| **1** | Project Name |  |
| **2** | Country | Location |  |  |
| **3** | Name of Sponsor -1 | Share % |  |  |
| **4** | Name of Sponsor -2 | Share % |  |  |
| **5** | Name of Sponsor -3 | Share % |  |  |
| **6** | Name of Sponsor -4 | Share % |  |  |
| **7** | Name of O&M Contractor |  |
| **8** | Name of EPC Contractor |  |
| **9** | Name of lender(s) |  |
| **10** | Development Status | Operational since:  | Under Construction | Financial Close | Project site selected  | Planned |
| **11** | Actual services provided by Candidate |  |
| **12** | Candidate’s present role in the project |  |
| **13** | No. Turbines |  | Rated MW |  | Manufacturer and Type: | Product ID: |
| **14** | Area km**2** |  | MW installed |  | **Location** | Inland zone:a | Coastal zone: | Off shore:  |
| **14** | Turnkey investment costs | Million USD |  |

**Form-3: Proposed Construction Site Location and Description for Wind or Solar Project**

**A.** **Information about intended Solar and Wind bid capacity**

Single solar facility capacity range MW; Aggregated MW at locations

 Single WECS capacity MW; Aggregated Wind capacity MW

 **B. Information on the location of the construction site. Use separate sheets if more than 1 location**

1.1 Region 1.2 District

1.3 Wards 1.4 Postal Code

1.5 GPS position (WGS84) 1.5.1 Latitude 1.5.2 Longitude

­­­­­­­­­­­­­­­­­­­­­­­­­

**C. Additional supplementary information on the proposed construction site**

2.1 Present legal owner of the land

2.1.1 Name 2.1.2 Surname

2.1.3 Company (If the owner is a legal partnership or legal person)

2.1.4 Approximate size of proposed construction site in hectare

2.1.5 Present use of land: Commercial Industrial Agricultural Herding None

**2.2** C**onnectivity of location to public and private infrastructures and water**

2.2.1 Distance to nearest sealed public road in km 2.2.2 Public road number

2.2.3 Distance to nearest interconnection point with the grid in km 2.2.4 Grid voltage kV

2.2.5 Distance to the nearest DNO substation in km

2.2.6 Distance to nearest water supply in km

 xx

2.2.7 Type of water supply: Piped Well River Creek

2.2.8 Distance to nearest railway station in km

2.2.9 Distance to nearest village, dwelling or hamlet in km 2.2.10 Number of residents

**2.3 Images of Proposed Construction Site**

**Notes:**

1. Insert in fields most recent meaningful and distinctively different twelve images taken at proposed construction site.
2. Images to show construction site landscape, present vegetation, buildings, and any other relevant infrastructure characteristic of the site. Provide sub titles for images

|  |  |  |  |
| --- | --- | --- | --- |
| **1** |  | **2** |  |
| Title: | Title: |
| Date taken:  | Date taken: |
| **3** |  | **4** |  |
| Title: | Title: |
| Date taken: | Date taken: |

|  |  |  |  |
| --- | --- | --- | --- |
| **5** |  | **6** |  |
| Title: | Title: |
| Date taken: | Date taken: |
| **7** |  | **8** |  |
| Title: | Title: |
| Date taken: | Date taken: |
| **9** |  | **10** |  |
| Title: | Title: |
| Date taken: | Date taken: |
| **11** |  | **12** |  |
| Title: | Title: |
| Date taken: | Date taken: |